



damien hodgkinson

PRINCIPAL

Damien develops strategic solutions for groups dealing in crisis management and/or distress investment. He has over 30 years of experience working with distressed companies in the financial assessment, recoverability, and sustainability of risk assets.

Damien is also passionate about community and provides his transformation and governance skills to a number of not for profit organisations seeking to re-align themselves with their changing needs and expectations.

“By reducing uncertainty, hedging risk and creating a buffer which distinguishes your business from that of your competitors, all contributes to putting you in the best position to take advantage of opportunities when others cannot.”

EXPERTISE

Damien's industry and strategic expertise focuses on three key markets:

- Retailing – Clothing and General Merchandise
- Hospitality – Pubs, Hotels and Restaurants
- Media and Entertainment
- Financial Services

EDUCATION

- Bachelor of Commerce from University of Melbourne
- Member of Institute of Chartered Accountants
- Member of the Australian Restructuring and Turnaround Association
- Registered Liquidator - Australia

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PROFESSIONAL EXPERIENCE

Damien started his career with Arthur Andersen in Melbourne in their Insolvency practice before moving to Ferrier Hodgson in Sydney.

In 1996 he relocated to Hong Kong where he joined boutique restructuring firm RSM Nelson Wheeler as a partner. He has worked across the Asia Pacific and South America on complex cross border organisations representing lenders in the realisation of offshore assets in North American multi-national companies including Akai Electric (Japan), Johnson and Evinrude (USA), and HIH Winterthur (Hong Kong).

After returning to Australia in 2004, Damien joined KPMG as a partner in their corporate restructuring practice in Sydney where he represented corporate debtors in the renegotiation of primary lending facilities.

Damien and his team now work with distressed companies to transform their businesses, change their operating models reduce costs, improve working capital and drive cultural change at an operating level to improve performance.

- Treasury Advisor to the Board of Babcock and Brown in respect to its financial restructure.
- Investigate accountants to major bank on facilities provided to wealth planning organisation.
- Strategy advisors to Summerland Credit Union on the restructure of their life and wealth operations.
- Advisors to the acquisition of BBY Aims Financial Services through voluntary administration.
- Board member of APP Securities Pty Ltd – stockbrokers
- Advisor to Board of MacArthur Cook Limited on property funds business.
- Provisional Liquidator of Forlux Securities Limited on Hong Kong stock exchange.
- Advisors to Board and Lenders of Ashe Morgan Winthrop.
- Deed Advocate on Lehman Australia.
- Advising the class action participants and purchaser on the acquisition of Surfstitch by Ezi Buy.
- AIMS Group in the acquisition and restructure of the stockbroker BBY Limited.



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